



Clarification No. 1

October 18, 2024

EOI ref. No: AYCL/BD/SM/2024-25/02

Ref: EXPRESSION OF INTEREST REQUEST (EOI) FOR APPOINTMENT OF STRATEGIC PARTNER FOR BUSINESS DEVELOPMENT & IMPLEMENTATION OF SMART METERS USING POWERLINE CARRIER COMMUNICATIONS (PLCC)/RF/4G OR HIGHER COMMUNICATIONS ON BEHALF OF AYCL'S ENGINEERING DIVISION

Subsequent to the virtual pre-bid meeting held on 17.12.2024 and queries received from the participants, the following responses from AYCL are being made available to the prospective bidders:

Sl. No	Queries-M/s Lighthouse IoT Solutions	Queries-M/s Yitran Technologies India	Responses
1	As per your EOI, AYC & Lighthouse will execute a JV for smart meter tenders. BUT, in the Undertaking states that only Lighthouse will be entirely responsible for EMD, lesioning & PBG expenses		Based on Tender requirement AYCL shall form consortium with the empanelled vendors & participate in the upcoming Govt. & private Tenders. In case AYCL is the prime bidder and is required to submit EMD, PBG etc. AYCL shall in turn ask for submission of equivalent amount of EMD & PBG from the consortium partner.
2		Whether AYCL is interested to work in Smart Meter on Pan India basis.	Yes, based on tender requirement AYCL will be interested to work on Pan India basis on Smart meter projects with the consortium partner.
3		Will AYCL be the AMISP or they would look for an emplaned AMISP	AYCL shall preferably look for an empanelled AMISP.
4		Will AYCL be able to get projects from Utilities on nomination basis or through regular bidding process.	AYCL shall explore their contacts with DISCOM utilities for possible projects through nomination basis if available else participate in normal bidding process.
5		Will AYCL be addressing projects only under the central government scheme of RDSS or it will	Depending on the nature of the tender, AYCL may explore possibility of projects under

		also approach the Utilities directly.	Central Govt. as well as approach the utilities directly.
6		As per the EOI, the letter of declaration (anex-2) and letter of undertaking (anex-3) are required to be taken on a Rs 50 Stamp paper but the min value stamp paper for any MOU is not less than Rs 500. Hope this should be fine.	Stamp paper of value Rs. 50 and above would acceptable.
7		Our Parent company will provide the financial papers with a letter of support. The Indian company bidding in this EOI is a wholly owned subsidiary of the parent company based out of Israel. The year end financial closing for the Israel company is December of each year. So the latest available Balance sheet would be of the financial year 2023, not later than that. So we would be providing financial statements of Year 2021, 2022 & 2023. Hope this should be fine.	Yes, acceptable.
8		EOI mentions DD of Rs 5000 + GST. Should we consider GST amount of 18%. Kindly confirm.	Yes. GST would be applicable as per prevailing rate.
9		EOI requires signatures on all pages of the printed EOI. Hope it can be signed by an authorised signatory and not mandatorily the Director.	The Director can authorise a person to sign all the documents who in turn can sign all the related documents pertaining to the EOI.